



The professional association for homecare providers

The State of Adult Social Care Funding: Securing short-term sustainability

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The size of the Homecare Deficit

UKHCA estimates 2018-19

£402 million

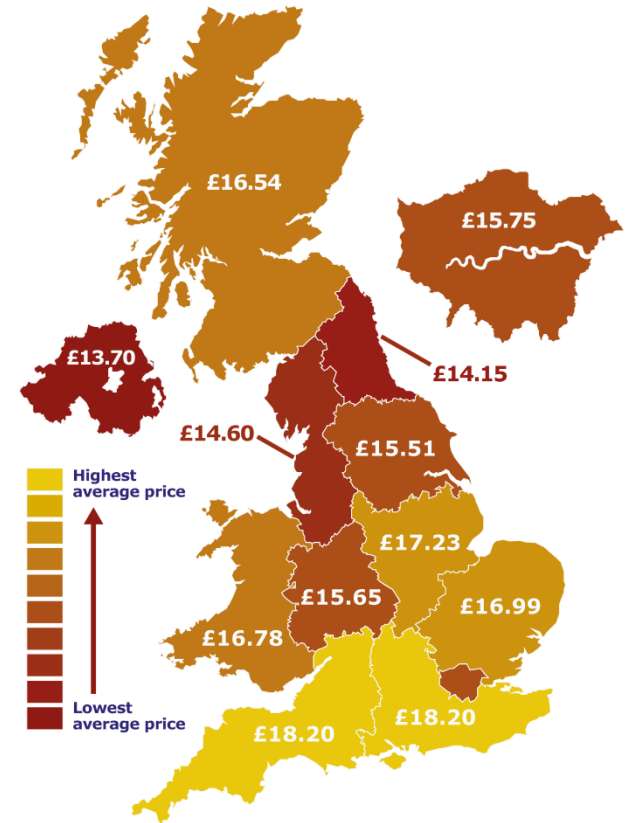
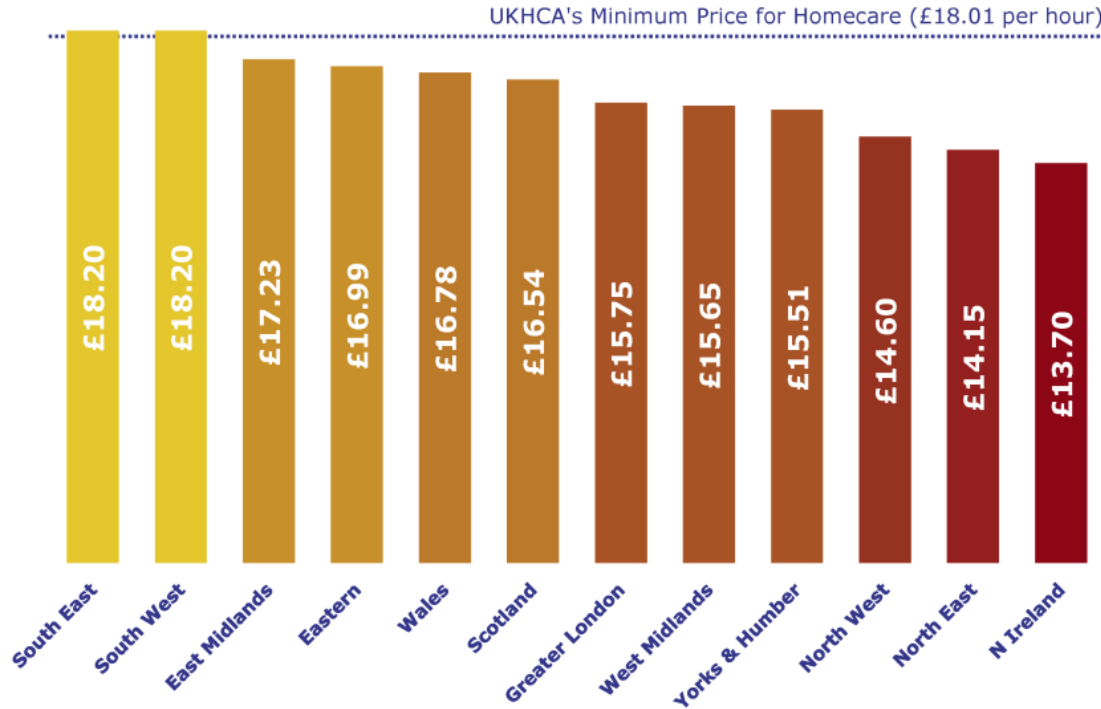
To guarantee that homecare workers receive the statutory National Living Wage and providers meet their statutory obligations

£921 million

To provide homecare workers with the 'Real Living Wage' and ensure that homecare providers are financially sustainable

Prices paid for older people's homecare

UKHCA: "The Homecare Deficit 2018"



Understanding providers' costs

Freedom of Information enquiries in 2017-18

54% of councils

claimed to have undertaken some form of cost of care exercise with their providers during the previous 3 years

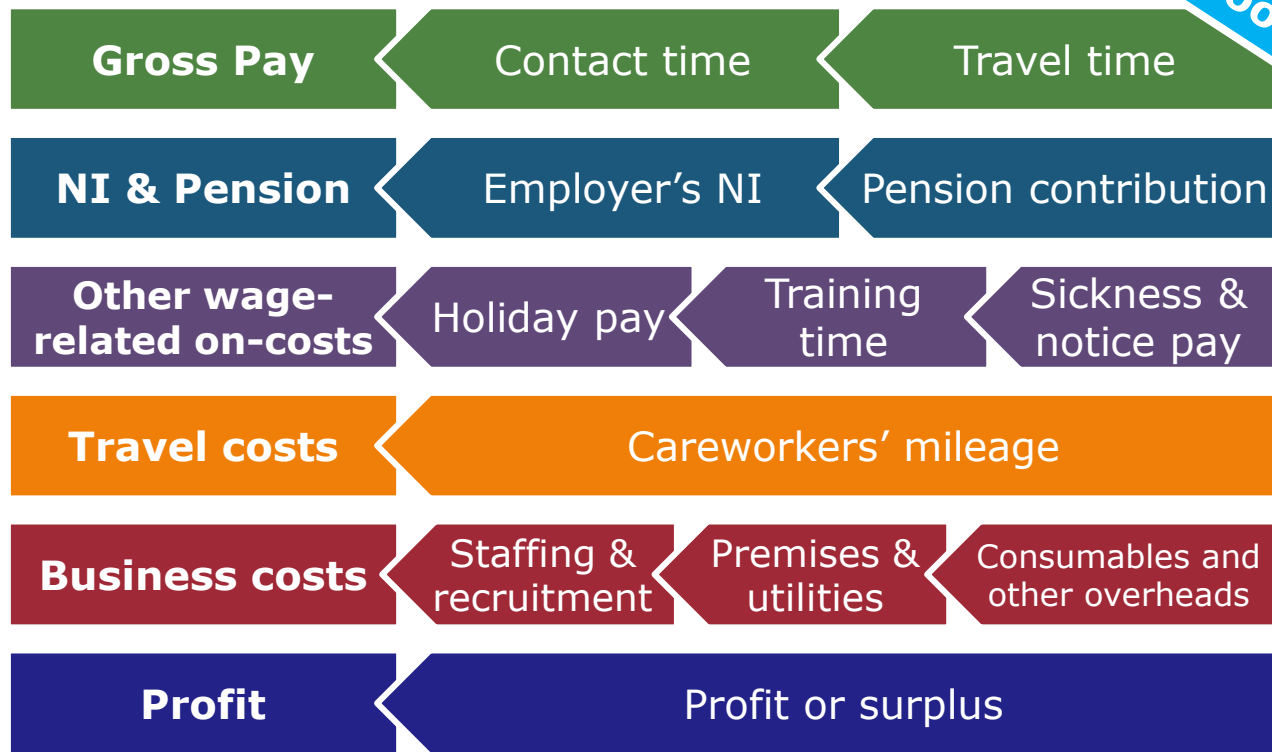
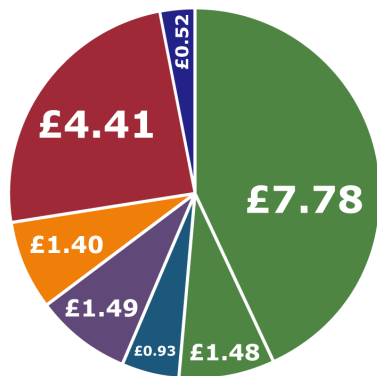
Only 34% of councils

could provide UKHCA with their own calculation of cost of homecare in their area in 2017-18

Calculating the minimum price of homecare:

£18.01 per hour (April 2018 to March 2019)

2019-20 rate
coming soon



Recommendations for homecare providers

- Understand your costs and what is viable to deliver
- Reassess which parts of the market are commercially viable for you
- Don't tender for business that is unsustainable now (or in the future)
- Don't agree to take on competitors' unsustainable or failed business, if it will affect quality or financial viability
- Review careworkers' terms and conditions (not just pay) to improve recruitment and retention
- Remain engaged with commissioners and offer innovative solutions and alternative models as specifications are developed

Recommendations for councils' contingency planning

■ Plan in advance

- ◆ Identify provider(s) likely to be able to step-in at short notice
- ◆ Have appropriate contracting arrangements in place *before* failure occurs

■ Act quickly to retain the workforce in the event of failure

- ◆ Careworkers have bills to pay – they won't hang around for weeks or months

■ Don't increase the likelihood of other providers failing

- ◆ Avoid flooding providers with more care than they can deliver safely
- ◆ Providers will expect sustainable fees and to cover the costs of stepping-in

“Top Tips for Sustaining Homecare”

- Based on experience of commissioners and providers
- A shared view from ADASS, LGA & UKHCA, published June 2018
- The first output from a joint commitment to collaborative working

